

Economic Development Department 300 Seminary Avenue Ukiah, California 95482 (707) 467-5793 www.cityofukiah.com





## Ukiah—it all starts here

Ukiah is located along the busy Highway 101 corridor, just two hours north of the Golden Gate Bridge. It is a perfect hub between the Bay Area and the Oregon border, and is also situated near the east/west intersection of Highway 20, providing access to the Central Valley and Coast.

Our population, 16,075, can be deceiving. As the Mendocino County seat and the business/education/shopping center for much of Mendocino, Lake, and even Sonoma Counties, our weekday population swells to roughly 35,000.

Ukiah was voted "Best in California" and "6<sup>th</sup> Best Small Town in the U.S." by Norman Crampton's "The 100 Best Small Towns in America" and one of the "8 Great Places You've Never Heard Of" by Mother Earth News.

Sunset Magazine recently profiled Ukiah, praising it's "19<sup>th</sup> century architecture, charming tree-lined neighborhoods, and laid-back vibe."

For these reasons and more, Ukiah is rapidly being discovered by visitors looking for an easy, authentic, inspiring getaway. Since 2010, visitor spending in Ukiah has more than doubled. This up-and-coming destination has garnered the attention of Sunset Magazine, Wine Spectator, VIA Magazine, Wine Enthusiast, and more.

#### **FAST FACTS**

16,075

Population within the Ukiah city limits

104,452

Population within 30 minutes of Ukiah

57°/93°

Avg. winter/summer temperature

17 min.

Average commute time, rated the 6th best in the State!

4.67

Ukiah, in square miles

We'd love to help you with: Predevelopment Meetings · Traffic Count Map · Data and Demographics · Market Profiles · Tourism Data · Zoning and Other Maps, and more

## Ukiah—a city on the tipping point

We've all seen the vibrancy of the Bay Area slowly moving north for a many years. 25-30 years ago, we saw Marin County and the North Bay develop into its own commercial center, surrounded by some of the highest-demand housing in the country. Next, we saw the emergence of Sonoma County as a business hub and vacation hot spot; it's now considered to be one of the most prestigious wine areas in the world.

Where is the next area to boom? Ukiah. Ukiah is well situated at the intersection of east-west and north-south transportation routes. It is surrounded by natural beauty and abundant resources, with unique assets and a welcoming spirit.

Ukiah will see significant and visible changes in the next three-to-five years; other major projects during that same time will be less visible, but just as important. Here are just a few of the projects that are in the works:

#### Costco Development

Costco has finally opened in the commercial business park off of Talmage Road near Highway 101 and is expected to generate over 11,000 trips per day. Major improvements to the highway on/offramps and intersection are also complete, allowing for the full build-out of that area.

#### New Ukiah Courthouse

The State of California has made a new Ukiah courthouse a priority along Perkins Street, behind our historic train depot. This \$100+ million project will transform this important gateway and our downtown.

#### Housing

We're working to facilitate the development of new housing in Ukiah. Coming soon—another new affordable senior housing project and more multi-family projects.

#### Rail Trail

The first phase of our Rail Trail is now complete; grant funding has been obtained for the two additional phases that will extend further north and south, creating a safe and efficient pathway through our city.

#### Hospital

Ukiah Valley Medical Center (UVMC) serves 122,000 people and includes two acute care facilities, two critical access hospitals and a center for behavioral health. Services include advanced diagnostic imaging , 24-hour emergency care and trauma center, cardiac care, intensive care, maternity including a Level II Intensive Care Nursery, pediatrics, physical rehabilitation, rapid care, surgery, women's services and advanced wound care.

An expansion of its emergency room was approved in 2014 that will help the facility's efforts to advance its trauma designation from level 4 to level 3.

#### **Downtown Streetscape Project**

State Street between Mill and Henry Streets will see wider sidewalks, bulbouts for improved pedestrian safety, traffic circulation improvements, and more. This transformative project will further enhance our historic downtown and increase property values. Construction is anticipated in 2020 and will include the complete reconstruction of the public infrastructure beneath the street.

#### **DEVELOPMENT FEES**

On average, the City of Ukiah's development fees are 50-60% lower than other cities in the area. Also, there are no school impact fees.

# RAPID REVIEW WEDNESDAYS

Join us for Rapid Review Wednesdays, where certain permits can be processed overthe-counter. Another benefit to this program is having all the review staff on hand at the same time to help find creative solutions when applicants have problems.

We have been working with the City of Ukiah for two years planning and designing an affordable senior housing project in the downtown overlay. The process has been efficient and the dedicated professional staff helped move this project through the entitlement stage and design review process.

The project went through the entire entitlement process from pre-design review, Planning Commission and Council in just six months. Commission and Council members were well informed by staff, making the process go much smoother for final approval.



City staff has gone above and beyond our expectations in the amount of service they have provided to insure this project would be a success. City staff worked closely with the County departments obtaining special financing for the project and targeting deadlines for us to meet our project deadlines.

In the thirty-seven years PEP has been building and managing affordable housing in Northern California, this project has been one of the best experiences we have had with obtaining project approval.

It's dedication like this that brings much-needed projects, like this one, to Ukiah serving those who have the most need.

Mary Stompe, Executive Director, Petaluma Ecumenical Properties

### **Workforce and Business Assistance**

Ukiah's comprehensive workforce development network includes education, training, support services, and the facilitation of business development, job retention and expansion. We'll help you make the connections you need.

Mendocino Private Industry Council (MPIC) offers an array of business services to the business community of Mendocino County through the Workforce Investment Act-WIA and One-Stop Workforce Centers (Mendocino Works).

**Mendocino Works** provides employment, education, and training services to both individuals and employers, including the following services:



- Employee recruitment and screening
- Posting job openings on local, state and national websites
- Prescreening and referral of qualified job seekers
- Tax credit, labor market, and labor law compliance information

West Business Development Center is a local nonprofit that assists local microbusinesses. Through business training and consulting programs, West Business Development Center assists clients in developing business plans for both start-up and expansion purposes. For more information, call the West Business Development Center at (707)964-7571 or visit <a href="http://www.westcenter.org">http://www.westcenter.org</a>

The Economic Development and Financing Corporation (EDFC) is a Mendocino county-wide business assistance organization. If you need financing, are expanding an existing business or bringing a new business to Ukiah, call the EDFC at (707) 234-5705, or visit http://www.edfc.org.

## **Educational Opportunities**

Ukiah area offers big-city educational opportunities in a small-town environment. Ukiah Unified School District offers traditional public schools, as well as a Spanish-immersion elementary school, a Montessori-based charter school, a Waldorf-based charter school, an independent study-focused charter school, and more. Other options include a private Waldorf school, a private Catholic K-12 school, and the Instilling Goodness/ Developing Virtue Buddhist School.

University of California Davis's Hopland Research and Extension Center (HREC) is one of 9 Research and Extension Centers operated by the UC Division of Agriculture and Natural Resources which is administratively separate from the UC campuses.

**Mendocino College**, founded in 1973, is in Ukiah and is part of the Mendocino-Lake

Community College District. The 127-acre campus enrolls about 5,155 students and employs 55 full-time and 200 adjunct faculty members.

**Dominican University,** known for their innovative and highly-regarded curriculum, prepares students for careers in education with a number of Master of Science in Education programs.

Sonoma State University offers an upperdivision extension program in Ukiah leading to a Bachelor of Arts in Liberal Studies, with an emphasis on American Studies.

Marymount, a California University, has a campus approximately 30 minutes from Ukiah. Located in a historic property overlooking Clear Lake, this university offers specialty programs, Bachelors' Degrees, and Masters' Degrees programs.

#### WATER



# The City of Ukiah has a plentiful supply of clean

water, even during a drought, that exceeds the requirements from the EPA and the State Public Health Department. The City's primary water source is a large underground aquifer; there are four wells within the city limits that meet the winter demand and supplement the summer demand and additional senior rights from the river.



#### **ELECTRICITY**

Electricity rates in the City of Ukiah are 20% lower than PG&E and our power is comprised of 70% green renewable energy.

Because we own and operate our own electric utility and do not participate in deregulation, our customers do not experience fluctuations in their rates.

# Don't just take our word for it. Below are some of the innovators and industry leaders who call the Ukiah area home:

Maverick Enterprises is a privately owned company that produces capsules and alternative closures for the wine, distilled spirits, and specialty food and beverage industries. Maverick's manufacturing process is fully vertically integrated, printing, forming and shipping all of our capsules at our facility since 1992. Maverick has grown to service not only Northern California Wineries, but customers all across the US, Canada, Mexico and areas of South America and Australia.

**Factory Pipe** makes specialized mufflers for snowmobiles and jetskis, serving Polaris and many others. Their manufacturing system is so efficient that they beat out manufacturing contracts that used to go to places like China and Mexico.

**Solar Living Institute** manages the Solar Living Center, a 12-acre renewable energy and sustainable living demonstration site that is visited by 200,000 people annually. SLI offers workshops and courses on energy efficiency, solar photovoltaics, wind and hydro systems, passive solar design, water development, gardening and composting, and more. Their site is home to a biodiesel fueling station, organic gardens, one of northern California's largest solar arrays and more.

**Advance Power** was the first California business to be solar and wind powered and has been a leader in the energy production industry since 1978. They have designed and installed their own line of API solar panels, API wind turbines, API controllers, API industrial batteries, API LED lights, API solar powered attic/greenhouse fans, API DC mains and much more.

**Retech** has been a global leader in the supply of metallurgical processing equipment for demanding industries in ever-changing markets since 1963. Their advanced processes and technologies have been applied to melting, refining and casting reactive and refractory metals, such as Titanium & Titanium alloys, super alloys and rare earth metals.

**Peter Pugger** has revolutionized the ceramics industry. A Peter Pugger pugmill does the job of two machines; unlike other pugmills that require a separate mixer to prepare the clay, the unique design of these Pugger-Mixers combines the best of both machines into a clay mixing machine with pugmill output. With over 40 years of manufacturing experience, this company has created a wide array of efficient and revolutionary equipment.

**Pamela's Products** is known for delicious, gluten free foods with a full line of baking mixes, cookies and snack bars. As a pioneer in both natural foods and gluten-free, Pamela's still maintains leadership status in the industry. They have been creating and distributing gluten free products across the United States, throughout Canada and internationally to 30 countries since 1988.

**Mendocino Brewery** opened the first brewpub in California (2nd in the US) after the repeal of the 18th Amendment (by the 21st Amendment) in 1933. Current production is about 75,000 barrels (over one million cases) and distribution is nationwide. Currently, Mendocino Brewing is responsible for the production of well over 20 nationally recognized labels.

-----