

**Ukiah Waste Solutions Curbside Rate  
Annual Adjustment Calculations  
Effective Date January, 2017  
Using 2015 Year Data**

**Gate fee @ \$92.90/ton, including Transfer Station surcharge increase of \$12.00**

<u>Comparison Year Costs</u>	<u>Index</u>	<u>Increase / Decrease Allowed</u>	
<b>TOTAL COSTS</b>	<b>\$3,104,807.31</b>		
Less: Fuel Cost	\$161,619.67	Fuel	(20,751.97)
Less Disposal Fees - Garbage	\$834,295.54	SWS TS Gate	120,221.99
5% Diversion of MOW (507 tons)			(41,168.40)
Less Disposal Fees - Mixed Organic Waste	\$53,177.98	Negotiated	20,409.71
Gate fee for MOW diversion (507 tons)			21,047.14
Less City Landfill Closure Costs	\$60,000.00	Set by City	0.00
Less City Commercial Oversight fee	\$9,999.96	Set by City	0.00
<b>Collection Costs before Recycle Credit</b>	<b>\$1,985,714.16</b>		
Recycle Credit	\$0.00		(17,234.05)
Change in Franchise Fee & Billing Costs			15,518.18
<b>Collection COSTS Subject to CPI adj.</b>	<b>\$1,985,714.16</b>	CPI	20,055.71
			<b>118,098.31</b>
			<b>TOTAL</b>

<u>Revenue base</u>	<u>Residential</u>	<u>Commercial</u>	<u>Roll Off</u>	<u>Total Revenue</u>
	26.89%	66.32%	6.79%	100.00%
<b>2016 Comparison Year Revenue</b>	<b>\$885,313.25</b>	<b>\$2,183,651.40</b>	<b>\$223,687.95</b>	<b>\$3,292,652.60</b>
Fuel Cost	(\$5,579.69)	(\$13,762.48)	(\$1,409.79)	(\$20,751.96)
Disposal Fees - MOW	\$5,487.67	\$13,535.50	\$1,386.54	\$20,409.71
Gate fee for MOW diversion (507 tons)	\$5,659.06	\$13,958.23	\$1,429.85	\$21,047.14
5% Diversion of MOW (507 tons)	(\$11,069.17)	(\$27,302.44)	(\$2,796.80)	(\$41,168.41)
Recycle Credit	(\$4,633.81)	(\$11,429.43)	(\$1,170.80)	(\$17,234.04)
Landfill closure cost	\$0.00	\$0.00	\$0.00	\$0.00
Commercial Oversight fee	\$0.00	\$0.00	\$0.00	\$0.00
Other Regulatory & Governmental Costs	\$0.00	\$0.00	\$0.00	\$0.00
Disposal Fees - Garbage	\$32,324.73	\$79,729.92	\$8,167.34	\$120,221.99
CPI adjustment	\$5,392.49	\$13,300.73	\$1,362.49	\$20,055.71
Total before franchise and billing fees	\$912,894.53	\$2,251,681.43	\$230,656.78	\$3,395,232.74
Franchise Fee	\$4,058.93	\$9,658.11	\$989.35	\$14,706.39
Billing Fee	\$811.79	\$0.00	\$0.00	\$811.79
Adjusted revenue	\$917,765.25	\$2,261,339.54	\$231,646.13	\$3,410,750.92
Revenue Adjustment	\$32,452.00	\$77,688.14	\$7,958.18	<b>\$118,098.32</b>

Rate adjustment as a percent	3.59%
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**Fuel - June to June (Fuel Index)**

June 2015	June 2016	Index Increase (Decrease)
\$3.192	\$2.782	-\$0.410
		<b>Fuel % Change</b>
		<b><u>-12.84%</u></b>

**CPI - June to June (Index)**

June 2015	June 2016	Index Increase (Decrease)
238.638	241.038	2.400
		<b>CPI % Change</b>
		<b><u>1.01%</u></b>

**Transfer Station Fee (Disposal Fees - Garbage) Jan to Jan**

January 2016	January 2017	Increase (Decrease)
Landfill surcharge	\$12.00	
Change for operations	(\$0.30)	
\$81.20	\$92.90	11.700
		<b>Transfer Station Fee % Change</b>
		<b><u>14.41%</u></b>

**Mixed Organic Waste Disposal Fee (Disposal - Green Waste) Jan to Jan**

January 2016	January 2017	Increase (Decrease)
\$30.00	\$41.51	\$ 11.51
		<b>Disposal Fee - Green Waste % Change</b>
		<b><u>38.38%</u></b>

**Landfill Closure Costs Jan to Jan**

January 2016	January 2017	Increase (Decrease)
\$60,000.00	\$60,000.00	\$ -
		<b>Landfill Closure Costs % Change</b>
		<b><u>0.00%</u></b>

**Commercial Oversight Fee Jan to Jan**

January 2016	January 2017	Increase (Decrease)
\$10,000.00	\$10,000.00	\$ -
		<b>Commercial Oversight Fee % Change</b>
		<b><u>0.00%</u></b>

**Recycle Credit June to June**

	<b>Tons</b>	<b>Value/Ton</b>	<b>Credit</b>
June 2016	3,446.81	\$5.00	\$ 17,234.05
			<b>Recycle Credit</b>
			<b><u>\$ 17,234.05</u></b>

<b>City Franchise Fee</b>	<b>15%</b>	<b>City Billing Fee - Residential Customers</b>	<b>3%</b>
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## Ukiah Waste Solutions, Inc.

### 2017 RATE ADJUSTMENT

**Gate Fee @ \$92.90, including Transfer Station surcharge increase of \$12.00**

#### 2017 Adjustment

Final Adjustment **\$118,098.32**  
 % Rate Adjustment **3.59%**

<u>Revenue base</u>	<u>Comparison Year Revenue</u>	<u>Adjusted FA 2016 Revenue</u>
Residential	\$885,313.25	\$917,096.00
Commercial	\$2,183,651.40	\$2,262,044.49
Roll Off	\$223,687.95	\$231,718.35
Total Revenue base	\$3,292,652.60	\$3,410,858.83

### SUMMARY OF RATE ADJUSTMENT FOR STANDARD SERVICES

YEAR 2017 Service Level	Current 2016 Rate	New 2017 Rate	Effective Percentage Adjustment	Total Monthly Adjustment	Rate Per Gallon / Yard
<b><u>Curbside Service</u></b>					
No Service & 10 gallon can rate	\$ 4.80	\$ 5.25	9.38%	\$ 0.45	\$ 0.525
20 gallon can rate	\$ 10.12	\$ 10.48	3.56%	\$ 0.36	\$ 0.524
32 gallon can rate	\$ 18.17	\$ 18.82	3.58%	\$ 0.65	\$ 0.588
68 gallon can rate	\$ 42.93	\$ 44.47	3.59%	\$ 1.54	\$ 0.654
95 gallon can rate	\$ 60.48	\$ 62.65	3.59%	\$ 2.17	\$ 0.659
Other combinations - rate per gallon	\$ 0.70	\$ 0.73	4.29%	\$ 0.03	\$ 0.730
1 yard bin rate	\$ 120.23	\$ 124.55	3.59%	\$ 4.32	\$ 124.55
1.5 yard bin rate	\$ 142.07	\$ 147.17	3.59%	\$ 5.10	\$ 98.11
2 yard bin rate	\$ 189.45	\$ 196.25	3.59%	\$ 6.80	\$ 98.13
3 yard bin rate	\$ 284.15	\$ 294.35	3.59%	\$ 10.20	\$ 98.12
4 yard bin rate	\$ 378.87	\$ 392.47	3.59%	\$ 13.60	\$ 98.12
6 yard bin rate	\$ 568.31	\$ 588.71	3.59%	\$ 20.40	\$ 98.12
<b><u>Packout Service</u></b>					
10 gallon can rate	\$ 7.42	\$ 7.69	3.64%	\$ 0.27	\$ 0.769
20 gallon can rate	\$ 12.69	\$ 13.15	3.62%	\$ 0.46	\$ 0.658
32 gallon can rate	\$ 22.26	\$ 23.06	3.59%	\$ 0.80	\$ 0.721
68 gallon can rate	\$ 52.28	\$ 54.16	3.60%	\$ 1.88	\$ 0.796
95 gallon can rate	\$ 75.53	\$ 78.24	3.59%	\$ 2.71	\$ 0.824
Other combinations - rate per gallon	\$ 0.81	\$ 0.84	3.70%	\$ 0.03	\$ 0.840
<b><u>Remote Area Service</u></b>					
Add to the Packout Service rate.	\$ 7.42	\$ 7.69	3.64%	\$ 0.27	N/A
In areas with limited access, an additional fee is charged to fund the costs of special equipment and special handling necessary to provide garbage pickup services. This fee is in addition to the "Packout Service" fee listed in this schedule.					
<b><u>Commercial / Multi-Family Service</u></b>					
10 gallon can rate	\$ 5.01	\$ 5.45	8.78%	\$ 0.44	\$ 0.545
20 gallon can rate	\$ 10.49	\$ 10.87	3.62%	\$ 0.38	\$ 0.544
32 gallon can rate	\$ 18.86	\$ 19.54	3.61%	\$ 0.68	\$ 0.611
68 gallon can rate	\$ 44.58	\$ 46.18	3.59%	\$ 1.60	\$ 0.679
95 gallon can rate	\$ 62.82	\$ 65.08	3.60%	\$ 2.26	\$ 0.685
1 yard bin rate	\$ 120.23	\$ 124.55	3.59%	\$ 4.32	\$ 124.55
1.5 yard bin rate	\$ 142.07	\$ 147.17	3.59%	\$ 5.10	\$ 98.11
2 yard bin rate	\$ 189.45	\$ 196.25	3.59%	\$ 6.80	\$ 98.13
3 yard bin rate	\$ 284.15	\$ 294.35	3.59%	\$ 10.20	\$ 98.12
4 yard bin rate	\$ 378.87	\$ 392.47	3.59%	\$ 13.60	\$ 98.12
6 yard bin rate	\$ 568.31	\$ 588.71	3.59%	\$ 20.40	\$ 98.12

Recycle Credit Analysis

<b>2015</b>	<b>Tons</b>
Jul	271.08
Aug	267.38
Sep	264.86
Oct	270.22
Nov	281.71
Dec	323.02

<b>2016</b>	
Jan	308.39
Feb	278.95
Mar	336.72
Apr	263.66
May	282.03
Jun	298.79

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<b>Curbside</b>	<b>3,446.81</b>	<b>Tons</b>
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<b>2015-16</b>	<b>\$102.07</b>	<b>Annual average actual market price</b>
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**Recycle Credit 2016      \$17,234.05**

**UWS disposal rate for MOW**

<b>Current 2016 Tip Fee</b>	<b>\$30.00</b>
Plus:	
Cold Creek Compost Increase	\$10.00
Push Wall Construction	\$1.51
<b>New MOW Tip Fee</b>	<b>\$41.51</b>

Push Wall Construction	\$17,267.26
Divide by 5 year payout	\$3,453.45
2015 GW tons	1,775.38
Additional MOW diversion	507.00
Total adjusted tons	2,282.38
Divide by 2015 GW Tons + adjustment	<b>\$1.51</b>

**Ukiah Waste Solutions Curbside Agreement**

		<b>Cost/Rev</b>	<b>Adjustment Period</b>	<b>Adjustment Method</b>	<b>Index Used</b>	<b>Cost Group</b>
1,2	Fuel		Annual	100% of index change	eia Ca #2 Diesel Retail all sellers	Base Rate as Adjusted
	Disposal - Solid Waste		Time to Time	Per TS (SWS) Agreement	N/A	Pass Through
1,2	Operations (all other costs)		Annual	100% of index change	CPI - US Cities CPI-U	Base Rate as Adjusted
3	Recycle Reduction		Annual	Per Recycle Agreement	Rec Market Value Grid - \$5 base	Operating Cost Reduction
1,2	Green Waste Disposal	\$30 / Ton	Annual	Up to CPI (Contractor Choice)	CPI - US Cities CPI-U	Base Rate as Adjusted
1,2,8	Food Waste Disposal (Comm)	Up to \$40 / ton	Annual	Up to CPI (Contractor Choice)	CPI - US Cities CPI-U	Base Rate as Adjusted
4	City Franchise Fee	15%	Time to Time	City Action	N/A	Pass Through
4	City Bill Fee	3%	Time to Time	City Action	N/A	Pass Through
4	City Oversight Fee	\$10,000.00	Time to Time	City Action	N/A	Pass Through
4	City Landfill Closure Fee	\$60,000.00	Time to Time	City Action	N/A	Pass Through
6,9	TOTAL NET COST					

Notes

- 1 Agreement should state mutually agreed upon Index if Index becomes unavailable
- 2 June to June change
- 3 Recycle Agreement with PRS renewable every 5 years with Base Market Value per mixed ton to provide for Rev sharing with City (reduction of operating costs).
- 4 Agreement should state initial rate, subject to change by City action
- 5 Exhibit of calculation to be made part of agreement
- 6 UWS requests new rate by Aug 15, City approves by Oct 15, Pub Notice given by Nov 1, Adjusted Rate goes into effect following January 1.
- 7 Agreement must provide for City Flow Control with language that directs flow to contractor facilities when available.
- 8 FOOD WASTE - UWS will implement a pilot and or full commercial food waste program in place by June 2013 provided proper permits can be obtained  
Details still to be worked out.
- 9 Rate change is calced as follows: % annual adjustment X actual prior year (July to June) actual component cost = new funds needed / collection revenue  
= % adjustment per rate. New cost adj dollars (fuel, disposal, city fees etc..) need to be adjusted for city fees - CPI adj does not.

RE-OPENER - the contract should have a mutual re-opener for other new items

**Ukiah Waste Solutions, Inc.**  
**Statement of Profit & Loss**  
**For The Year Ended December 31, 2015**

	UWS	
	Profit & Loss	% of
	Y/E 12/31/10	Revenue
<b>Revenue</b>		
Residential	885,300.00	26.36%
Commercial	2,183,700.00	65.02%
Roll-Off	223,700.00	6.66%
Recycling	53,100.00	1.58%
Misc. Income	12,900.00	0.38%
<b>Total Revenue</b>	<b>3,358,700.00</b>	<b>100.00%</b>
<b>Cost of Goods Sold</b>		
Franchise fees	478,800.00	14.26%
Disposal Fees MSW	880,700.00	26.22%
Disposal Fees Greenwaste	53,200.00	
Landfill Closure Costs	60,000.00	1.79%
Billing Fee - City of Ukiah	26,600.00	0.79%
Commercial Oversight - City of Ukiah	10,000.00	0.30%
Hauling	100.00	0.00%
<b>Total Cost of Goods Sold</b>	<b>1,509,400.00</b>	<b>44.94%</b>
<b>Gross Margin</b>	<b>1,849,300.00</b>	<b>55.06%</b>

**Ukiah Waste Solutions, Inc.**  
**Statement of Profit & Loss**  
**For The Year Ended December 31, 2015**

	UWS	
	Profit & Loss	% of
<b>Labor Expense</b>		
Wages	363,600.00	10.83%
Vacation / Sick Pay		0.00%
Payroll Taxes	35,100.00	1.05%
Health Insurance	77,500.00	2.31%
Health Savings Acct (HSA)	6,700.00	0.20%
Worker's Comp	47,600.00	1.42%
Uniforms	1,900.00	0.06%
Drug Screens	1,000.00	0.03%
Outside Labor	3,200.00	0.10%
<b>Total Labor Expense</b>	<b>536,600.00</b>	<b>15.98%</b>
<b>Shop Labor Expense</b>		
Wages	95,300.00	2.84%
Wages - Overtime	10,900.00	0.32%
Payroll Taxes	9,200.00	0.27%
Uniforms	2,000.00	0.06%
<b>Total Shop Labor</b>	<b>117,400.00</b>	<b>3.50%</b>
<b>Vehicle Operating Expenses</b>		
Fuel - Diesel	161,600.00	4.81%
Vehicle Licenses	11,800.00	0.35%
Tire Usage / R&M	83,900.00	2.50%
Outside Repairs	3,100.00	0.09%
Property Damage Expense		0.00%
<b>Total Vehicle Operating Expense</b>	<b>260,400.00</b>	<b>7.75%</b>
<b>Equipment &amp; Facility Rent</b>		
Equipment Rental	345,200.00	10.28%
Facility Rent	65,700.00	1.96%
Utilities - Facility	5,000.00	0.15%
Building & Maint. Supplies	4,100.00	0.12%
Other facility operating	1,200.00	0.04%
Equipment repairs and maintenance	6,100.00	0.18%
<b>Total Equipment Rent</b>	<b>427,300.00</b>	<b>12.72%</b>
<b>Insurance Expense</b>		
General Liability	37,500.00	1.12%
<b>Total Insurance Expense</b>	<b>37,500.00</b>	<b>1.12%</b>
<b>Other Operating Expenses</b>		
Operating Supplies	7,200.00	0.21%
	<b>7,200.00</b>	<b>0.21%</b>
<b>Total Operating Expenses</b>	<b>1,386,400.00</b>	<b>41.28%</b>

**Ukiah Waste Solutions, Inc.**  
**Statement of Profit & Loss**  
**For The Year Ended December 31, 2015**

	UWS	
	Profit & Loss	% of
<b>Administrative Wages</b>		
Wages	56,200.00	1.67%
Wages - Overtime		0.00%
Payroll Taxes	4,500.00	0.13%
Group Insurance		0.00%
Temp Wages - Admin		0.00%
<b>Total Administrative Wages</b>	<b>60,700.00</b>	<b>1.81%</b>
<b>Other Administrative Expenses</b>		
Telephone	11,100.00	0.33%
Office	20,600.00	0.61%
Postage	800.00	0.02%
Accounting	9,600.00	0.29%
Consulting / Professional	26,300.00	0.78%
Legal	38,900.00	1.16%
Bad Debt Expense	2,600.00	0.08%
Advertising & Promotion	4,200.00	0.13%
Charitable Contributions	3,900.00	0.12%
Dues & Subscriptions	200.00	0.01%
Security	100.00	0.00%
Business License	1,000.00	0.03%
Permits	1,400.00	0.04%
Business property tax	5,400.00	0.16%
Miscellaneous	22,200.00	0.66%
<b>Total Admin Expenses</b>	<b>148,300.00</b>	<b>4.42%</b>
<b>Total Admin Expenses, incl. wages</b>	<b>209,000.00</b>	<b>6.22%</b>
<b>Income from Operations (EBITDA)</b>	<b>253,900.00</b>	<b>7.56%</b>
<b>Other Expenses</b>		
Interest on Loans	24,500.00	0.73%
Deprec. Exp - Collection Vehicles	(1,800.00)	-0.05%
Amortization Exp - Org Costs	118,000.00	3.51%
Amortization Exp - Covenants		0.00%
State Income Taxes	900.00	0.03%
Interest income	(15,800.00)	-0.47%
<b>Total Other Expenses</b>	<b>125,800.00</b>	<b>3.75%</b>
<b>Net Income / (Loss)</b>	<b>128,100.00</b>	<b>3.81%</b>

**Ukiah Waste Solutions, Inc.**  
**Statement of Profit & Loss**  
**For The Year Ended December 31, 2010**

	UWS	
	Profit & Loss	% of
	Y/E 12/31/10	Revenue
<b>Revenue</b>		
Residential	806,433.60	24.01%
Commercial	1,856,695.20	55.28%
Roll-Off	75,811.40	2.26%
Recycling	41,755.91	1.24%
Misc. Income	27,610.18	0.82%
<b>Total Revenue</b>	<b>2,808,306.29</b>	<b>83.61%</b>
<b>Cost of Goods Sold</b>		
	403,341.40	12.01%
Disposal Fees MSW	693,250.45	20.64%
Disposal Fees Greenwaste	72,000.00	
Landfill Closure Costs	60,000.00	1.79%
Billing Fee - City of Ukiah	24,177.67	0.72%
Commercial Oversight - City of Ukiah	9,999.96	0.30%
Hauling	383.08	0.01%
<b>Total Cost of Goods Sold</b>	<b>1,263,152.56</b>	<b>37.61%</b>
<b>Gross Margin</b>	<b>1,545,153.73</b>	<b>46.00%</b>

**Ukiah Waste Solutions, Inc.**  
**Statement of Profit & Loss**  
**For The Year Ended December 31, 2010**

	UWS	
	Profit & Loss	% of
<b>Labor Expense</b>		
Wages	338,481.84	10.08%
Vacation / Sick Pay	(4,829.20)	-0.14%
Payroll Taxes	28,753.78	0.86%
Health Insurance	78,387.99	2.33%
Health Savings Acct (HSA)	7,265.92	0.22%
Worker's Comp	29,493.12	0.88%
Uniforms	1,108.25	0.03%
Drug Screens	1,060.12	0.03%
Outside Labor	2,849.93	0.08%
<b>Total Labor Expense</b>	<b>482,571.75</b>	<b>14.37%</b>
<b>Shop Labor Expense</b>		
Wages	84,858.42	2.53%
Wages - Overtime	12,215.22	0.36%
Payroll Taxes	8,492.62	0.25%
Uniforms	1,630.46	0.05%
<b>Total Shop Labor</b>	<b>107,196.72</b>	<b>3.19%</b>
<b>Vehicle Operating Expenses</b>		
Fuel - Diesel	200,641.15	5.97%
Vehicle Licenses	13,539.13	0.40%
Tire Usage / R&M	70,142.16	2.09%
Outside Repairs	7,169.90	0.21%
Property Damage Expense	3,122.27	0.09%
<b>Total Vehicle Operating Expense</b>	<b>294,614.61</b>	<b>8.77%</b>
<b>Equipment &amp; Facility Rent</b>		
Equipment Rental	326,521.88	9.72%
Facility Rent	66,210.29	1.97%
Utilities - Facility	3,553.45	0.11%
Building & Maint. Supplies	2,476.39	0.07%
Equipment repairs and maintenance	0.00	0.00%
<b>Total Equipment Rent</b>	<b>398,762.01</b>	<b>11.87%</b>
<b>Insurance Expense</b>		
General Liability	60,412.85	1.80%
<b>Total Insurance Expense</b>	<b>60,412.85</b>	<b>1.80%</b>
<b>Other Operating Expenses</b>		
Operating Supplies	12,690.95	0.38%
	<b>12,690.95</b>	<b>0.38%</b>
<b>Total Operating Expenses</b>	<b>1,356,248.89</b>	<b>40.38%</b>

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**Ukiah Waste Solutions, Inc.**  
**Statement of Profit & Loss**  
**For The Year Ended December 31, 2010**

	UWS Profit & Loss	% of
<b>Administrative Wages</b>		
Wages	54,919.62	1.64%
Wages - Overtime	51.02	0.00%
Payroll Taxes	4,790.02	0.14%
Group Insurance	0.00	0.00%
Temp Wages - Admin	0.00	0.00%
<b>Total Administrative Wages</b>	<b>59,760.66</b>	<b>1.78%</b>
<b>Other Administrative Expenses</b>		
Telephone	13,325.93	0.40%
Office	11,168.28	0.33%
Postage	1,310.83	0.04%
Accounting	22,379.99	0.67%
Consulting / Professional	28,894.48	0.86%
Legal	18,270.10	0.54%
Bad Debt Expense	5,204.07	0.15%
Advertising & Promotion	4,555.86	0.14%
Charitable Contributions	3,792.39	0.11%
Dues & Subscriptions	1,484.69	0.04%
Security	47.32	0.00%
Business License	1,000.26	0.03%
Permits	2,826.55	0.08%
Miscellaneous	25,957.61	0.77%
<b>Total Admin Expenses</b>	<b>140,218.36</b>	<b>4.17%</b>
<b>Total Admin Expenses, incl. wages</b>	<b>199,979.02</b>	<b>5.95%</b>
<b>Income from Operations (EBITDA)</b>	<b>(11,074.18)</b>	<b>-0.33%</b>
<b>Other Expenses</b>		
Interest on Loans	74,075.83	2.21%
Deprec. Exp - Collection Vehicles	0.00	0.00%
Amortization Exp - Org Costs	0.00	0.00%
Amortization Exp - Covenants	126,812.76	3.78%
State Income Taxes	160.00	0.00%
Interest income		0.00%
<b>Total Other Expenses</b>	<b>201,048.59</b>	<b>5.99%</b>
<b>Net Income / (Loss)</b>	<b>(212,122.77)</b>	<b>-6.32%</b>

253900	1509400	1386400	117400	260400	427300	44700	60700	148300
885300	478800	363600	95300	161600	345200	37500	56200	11100
2183700	933900	35100	10900	11800	65700	7200	4500	20600
223700	60000	77500	9200	83900	5000			800
53100	26600	6700	2000	3100	4100			9600
12900	10000	47600			1200			26300
	100	1900			6100			38900
-1509400		1000						2600
<b>-1386400</b>		<b>3200</b>						<b>4200</b>
-60700								3900
-148300		117400						200
		260400						100
		427300						1000
		44700						1400
								5400
								22200

253900 1509400 1386400 117400 260400 427300 44700 60700 148300

253900 1509400 1386400 117400 260400 427300 44700 60700 148300

**Ukiah Waste Solutions, Inc.**  
**Rate Comparison**

Jurisdiction	Monthly Rate	
	32-Gal Cart	2 Yard Bin
<b>City of Ukiah</b>	<b>\$18.17</b>	<b>\$189.45</b>
City of Willits	\$22.45	\$261.66
Brooktrails	\$31.79	\$272.71
City of Cloverdale	\$21.94	\$215.71
City of Lakeport	\$21.98	\$386.00
City of Fort Bragg	\$31.18	\$311.61
County of Mendocino Inland WM	\$22.75	\$275.55
County of Mendocino Coastal WM	\$24.32	\$288.77
County of Mendocino North SWOW	\$42.06	\$357.05
County of Mendocino South Coast SWOW	\$37.93	\$353.55
<b>Proposed 2017 City of Ukiah Rate</b>	<b>\$18.82</b>	<b>\$196.25</b>

**Ukiah Waste Solutions, Inc.**  
2017 RATE ADJUSTMENT OVERVIEW

**COMPARISON OF RATE ADJUSTMENT WITH SURCHARGE ALTERNATIVES**

YEAR 2017 Service Level	Current 2016 Rate	2017 Rate No Surcharge	2017 Rate \$10 Surcharge	2017 Rate \$11 Surcharge	2017 Rate \$12 Surcharge
<b><u>Curbside Service</u></b>					
No Service & 10 gallon can rate	\$ 4.80	\$ 5.00	\$ 5.20	\$ 5.20	\$ 5.25
20 gallon can rate	\$ 10.12	\$ 10.03	\$ 10.41	\$ 10.45	\$ 10.48
32 gallon can rate	\$ 18.17	\$ 18.01	\$ 18.69	\$ 18.76	\$ 18.82
68 gallon can rate	\$ 42.93	\$ 42.56	\$ 44.15	\$ 44.31	\$ 44.47
95 gallon can rate	\$ 60.48	\$ 59.96	\$ 62.20	\$ 62.43	\$ 62.65
Other combinations - rate per gallon	\$ 0.70	\$ 0.69	\$ 0.72	\$ 0.72	\$ 0.73
1 yard bin rate	\$ 120.23	\$ 119.20	\$ 123.66	\$ 124.10	\$ 124.55
1.5 yard bin rate	\$ 142.07	\$ 140.85	\$ 146.12	\$ 146.64	\$ 147.17
2 yard bin rate	\$ 189.45	\$ 187.82	\$ 194.85	\$ 195.55	\$ 196.25
3 yard bin rate	\$ 284.15	\$ 281.71	\$ 292.25	\$ 293.30	\$ 294.35
4 yard bin rate	\$ 378.87	\$ 375.61	\$ 389.67	\$ 391.07	\$ 392.47
6 yard bin rate	\$ 568.31	\$ 563.42	\$ 584.51	\$ 586.61	\$ 588.71
<b><u>Packout Service</u></b>					
10 gallon can rate	\$ 7.42	\$ 7.36	\$ 7.63	\$ 7.66	\$ 7.69
20 gallon can rate	\$ 12.69	\$ 12.58	\$ 13.05	\$ 13.10	\$ 13.15
32 gallon can rate	\$ 22.26	\$ 22.07	\$ 22.89	\$ 22.98	\$ 23.06
68 gallon can rate	\$ 52.28	\$ 51.83	\$ 53.77	\$ 53.96	\$ 54.16
95 gallon can rate	\$ 75.53	\$ 74.88	\$ 77.68	\$ 77.96	\$ 78.24
Other combinations - rate per gallon	\$ 0.81	\$ 0.80	\$ 0.83	\$ 0.84	\$ 0.84
<b><u>Remote Area Service</u></b>					
Add to the Packout Service rate.	\$ 7.42	\$ 7.36	\$ 7.63	\$ 7.66	\$ 7.69
In areas with limited access, an additional fee is charged to fund the costs of special equipment and special handling necessary to provide garbage pickup services. This fee is in addition to the "Packout Service" fee listed in this schedule.					
<b><u>Commercial / Multi-Family Service</u></b>					
10 gallon can rate	\$ 5.01	\$ 5.20	\$ 5.40	\$ 5.40	\$ 5.45
20 gallon can rate	\$ 10.49	\$ 10.40	\$ 10.79	\$ 10.83	\$ 10.87
32 gallon can rate	\$ 18.86	\$ 18.70	\$ 19.40	\$ 19.47	\$ 19.54
68 gallon can rate	\$ 44.58	\$ 44.20	\$ 45.85	\$ 46.02	\$ 46.18
95 gallon can rate	\$ 62.82	\$ 62.28	\$ 64.61	\$ 64.84	\$ 65.08
1 yard bin rate	\$ 120.23	\$ 119.20	\$ 123.66	\$ 124.10	\$ 124.55
1.5 yard bin rate	\$ 142.07	\$ 140.85	\$ 146.12	\$ 146.64	\$ 147.17
2 yard bin rate	\$ 189.45	\$ 187.82	\$ 194.85	\$ 195.55	\$ 196.25
3 yard bin rate	\$ 284.15	\$ 281.71	\$ 292.25	\$ 293.30	\$ 294.35
4 yard bin rate	\$ 378.87	\$ 375.61	\$ 389.67	\$ 391.07	\$ 392.47
6 yard bin rate	\$ 568.31	\$ 563.42	\$ 584.51	\$ 586.61	\$ 588.71